#### FLIGHT CRITICAL SYSTEMS RESEARCH

#### SOLICITATION NNL13451174R

# QUESTIONS AND ANSWERS JANUARY 23, 2013

# January 16, 2013:

**QUESTION 1**: On page 4 of the solicitation document it states in the top paragraph that the "Total maximum contract value \$9,500,000 for all contracts awards if the 3 options are exercised. Does this statement mean that over the possible five years of the program, total contracts to be issues **will not** exceed \$9.5M? Am I correct that the current FCSR contract has a ceiling of approximately \$35M? If the \$9.5M is the five year ceiling why the dramatic reduction in the amount for this new FCSR program?

**ANSWER 1**: Yes, the TOTAL contract price for five (5) years is \$9.5M, not \$9.5M for each contractor who is selected for contract award. The lower value is based upon historical usage and a reduction in scope whereby a segment of the current work, flight dynamics and control, is no longer required.

## **January 17, 2013:**

**QUESTION 2:** Our Company is one of the current FCSR contractors. Over the life of the current FCSR contract multiple task orders have been awarded to our company. For Volume 1, Past Performance Proposal, can our company identify the current FCSR contract as **one specific contract entity** to be considered as one of the three relevant past performance submittals required in accordance with the proposal instructions? Or is each of the individual task orders issued under the current contract considered to be a separate example of relevant past performance and has to be reported as such?

**ANSWER 2**: The contract as a whole, which would include the individual task order performances, could be considered for evaluation purposes as one example of relevant past performance.

**QUESTION 3**: If the overall FCSR contract is to be considered as one of the three past performances (assuming that this is allowable) who should the Performance Questionnaire be sent to since the NASA technical point of contact is identified at the individual task order level?

**ANSWER 3:** Based on the Government response provided in Answer 2 above, the Past Performance Questionnaires can be sent to Mr. Eric Cooper, the Contracting Officer Representative, for the current FCSR contract.

### January 18, 2013:

**QUESTION 4**: Solicitation provision L 21(4)(b)(8)c (on page 81 of 90) states, "The subcontracted direct labor rates shall be fully burdened with all applicable subcontractor direct and indirect costs, including subcontractor fee (or profit if applicable). No prime contractor burden shall be included." Should the word "burden" be "fee"?

Additionally, is precluding G&A on allowable subcontract costs realistic? Could you please verify this?

**ANSWER 4:** The Prime Contractor's burden and fee should be proposed as a cost at the task order level. The instructions at L 21(4)(b)(8)c (on page 81 of 90) are referring to the build-up of subcontractor fully-burdened rates that will be included in Contract, Exhibit C, Task Order Schedule of Rates, and should not include any prime contractor burden or fee.

### **January 21, 2013:**

**QUESTION 5**: Request clarification whether the reference solicitation section L.20 (4) Past Performance Questionnaire, requirement applies to 'any subcontractor', or to 'any <u>significant</u> subcontractor'. Currently, the section requests '...any subcontractor shall select three customers...', as follows:

L.20 (4) **Past Performance Questionnaires:** Each offeror, as well as any subcontractor shall select three customers...'

**ANSWER 5:** Provision L.10 states that for the purpose of this solicitation and for proposal preparation purposes, "significant subcontractor" is any subcontractor included in the Volume I – Past Performance Proposal, or an any other subcontractor providing direct labor expected to exceed 10% of the total proposed price over the life of the contract for Volume II – Business (Cost/Price) Proposal.

The definition of "significant subcontractor" should be applied to Provision L.20(4), in which by definition, any subcontractor who meets the parameters for inclusion in proposal Volume I and/or Volume II.